

2021 ANNUAL REPORT

Air Conditioning Contractors of America



WORKING TO KEEP CONTRACTORS ESSENTIAL!

A New Membership Model: Delivering Convenience, Value & Recognition to ACCA's Most Engaged Contractors

Six years ago, ACCA simplified its membership structure from 100+ dues levels, based on location and company size, to just one price for all contractors. However, does one size really fit all? Inspired by contractors seeking a more comprehensive membership experiences, ACCA's Membership Committee and staff spent much of 2021 evaluating and preparing to launch a new membership structure (view new structure graphic at right).

Contractors who voluntarily upgrade to GOLD or SILVER membership will enjoy larger discounts and get half their dues back in ACCA Bucks, good for any ACCA training, events, products, services, or accreditation. The GOLD tier even includes unlimited ComfortU® on-demand training at no additional cost. Either option will help the entire team access ACCA's growing portfolio of business and technical training and resources without the hassle of filing an expense report for every training, event, and product.

Upgraded membership is also an investment in ACCA's fight for contracting excellence. ACCA is eager to recognize contractors' greater overall investment with deeper discounts, exclusive events, and recognition opportunities all year long. This new structure also makes it more convenient for contractors with multiple locations to pay their fair share and add their voice to ACCA's advocacy efforts in every community where they operate.

Contractors can learn more and upgrade at www.acca.org/upgrade or contact Membership at (703) 824-8854.

CONTRACTOR MEMBERSHIP OPTIONS			
	GOLD	SILVER	BRONZE
Investment	\$5,000/yr	\$1,800/yr	\$750/yr \$65/mo
Member Discount (On anything ACCA sells)	30%	20%	10%
Included ACCA Bucks (Good for any ACCA training, events, products, or services)	\$2,500	\$900	Pay as you go
COMFORTU On-Demand Training	Unlimited Included*	Use ACCA Bucks & 20% Discount	10% Discount
Membership for Additional Locations	\$400	\$500	\$600
Access	All tiers grant full access for every member of your team to fight for contractor priorities, learn business & technical skills, connect with best-in-class peers, and grow your business: acca.org/benefits		

*Unlimited on-demand training is for all staff at your headquarters location only. Additional locations can add on-demand training for \$500 each. Live virtual programs are not included but can be paid with your ACCA Bucks and discount.

Membership Growth Accelerates

The positive membership trend ACCA saw in 2020 continues. The combination of relevant content, robust advocacy and several recruitment projects have helped ACCA stay ahead of growth and retention goals.

This year ACCA has seen the continuation of training and education that meets members where they are – online or in-person, providing members with the knowledge they need to stay successful. ACCA's advocacy efforts have kept contractor issues front-and-center for lawmakers. Combine this with recruitment strategies that reached out to former members, prospects and partnering with Allied Contracting Organizations, and you have a recipe for success. With the launch of ACCA's HVACR Workforce Center in January, ACCA expects membership growth to continue.



CONTRACTOR MEMBERSHIP DASHBOARD

	YOY GROWTH	YOY RETENTION
Current:	11%	91%
Targets:	10%	90%

ACCA MIX Group® Program

ACCA MIX Groups continue to be the ultimate in peer-to-peer networking, providing participants with access to feedback from trusted peers they know have their best interest at heart. This past year, ten new candidates were placed in groups. To help facilitate continued growth in the program, ACCA conducted a MIX Group Reception at Fall Meetings in New Orleans, hosted by Pearl Certification and Owens Corning. At this event, current MIX Group members and candidates were able to meet in a casual environment. Looking forward to ACCA 2022 in St. Louis, ACCA will introduce a new speednetworking event, sponsored by Scorpion, that will make the recruitment of new members and formation of new groups more efficient.

ACCA Contractor Forum

Networking with peers is a vital benefit of ACCA membership. This year the number of participants on the Contractor Forum has grown from 8,000 to 9,600 – that's a 20%

increase! Discussion topics have been many and varied. Members have sought answers and recommendations on everything from masks for technicians and air scrubbers to health insurance and much, much more. Three members have lead the way as top posters.

Top Posters on the Contractor Forum

Rich Jones,
Comfort Solutions, Inc.

Tom Hack,
A Custom Services, Inc.

Jill Casedy,
All American Heating
and Air Conditioning

New Diversity, Equity, and Inclusion Materials

ACCA's Diversity, Equity, and Inclusion (DEI) Subcommittee came together in 2021 to provide ACCA members with resources to help increase DEI within member businesses and the HVACR industry. These resources include:

- **Diversity and Inclusion Guide for Business Owners**
- **Tips for Recruiting, Hiring, and Retaining a Diverse Team**
- **Create Job Postings that are Sensitive to Diversity and Inclusion**

ACCA members can access these resources by visiting the Workforce Development Resources on our website.



ACCA's HVAC Blog Honored with EXCEL Award

ACCA's HVAC Blog (<https://hvac-blog.acca.org/>) won the Silver Medal in the Digital Media: Overall Blog Site category in the Software & Information Industry Association's (SIIA) 41st Annual AM&P Network Associations Council EXCEL Awards competition. The EXCEL Awards competition is the largest and most prestigious program recognizing excellence and leadership in association media, publishing, marketing, and communication. The focus of the ACCA HVAC Blog is to help contractors run smarter, better businesses. Led by contractors themselves, who know firsthand the technology and cultural changes that are transforming old-school trades into a high-tech, dynamic, and driven industry. The ACCA HVAC Blog is where forward-thinking contractors go for daily content to feed their passion for success.



ACCA Now Magazine: Supporting Better Businesses

This year, ACCA Now covered topics ranging from employee safety to combatting ecommerce, giving members tips on how to better their businesses despite the ongoing COVID-19 pandemic. The inclusion of helpful technical information, service insights, and ACCA Corporate Partner spotlights allowed the magazine to share a variety of information with the HVACR industry. ACCA Corporate Partners and tip-in advertisers provided readers access to the most cutting-edge equipment, technology, and services in the industry. The ACCA Now website also provided a clean, easy-to-use platform for readers and ACCA members to access past and present issues, read exclusive content, and keep up with industry news.



ACCA Newsletters: Keeping Members Informed

In 2021, ACCA continued to share valuable information with the industry through five unique newsletters. *From the Desk of the CEO* allowed ACCA President and CEO, Barton James, to speak directly to the industry, and updated contractors on ACCA's latest initiatives and sharing our appreciation for the work that they do. *Government Relations Update* brought contractors to Capitol Hill, sharing ACCA's advocacy efforts with the industry. *Membership Matters* highlighted the benefits of being an ACCA member — from benchmarking to better your business to inside looks at ACCA events. Finally, *Tech Talk* got into the fine details of being an HVACR technician, sharing tips for every type of service issue.

Benchmarking

2021 was a banner year for benchmarking. ACCA released two reports covering 2019 and 2020 data. Survey participants received free copies of the reports, as well as personalized company performance analysis to compare their data against best-in-class peers. ACCA's latest benchmarking report, *Cool Insights: Surviving & Thriving in 2020*, paints a complex picture, showing the disruption of the COVID-19 pandemic, but also Paycheck Protection Program (PPP) relief, and optimism for the year ahead. ACCA shared more than 20 blog posts to help contractors navigate constantly changing PPP guidelines. That work paid off! 94% of survey respondents reported applying for a PPP loan, and of those, 98% were approved. In all, the SBA reports that over \$13 BILLION in PPP funds were disbursed to HVACR and plumbing contractors, and among survey respondents that support was entirely responsible for a near-doubling of net income in 2020.



2022 - 2023

ACCA BOARD OF DIRECTORS

OFFICERS AND DIRECTORS

ACOs

ACCA has formal relationships with 19 Allied Contracting Associations (ACOs) representing 20 states and DC. Through those relationships, ACCA leverages its federal outreach resources to support your interests at the state and local level. If your state is not listed, we'd love to work with you. ACCA knows that we are stronger together. ACOs are listed on the map.

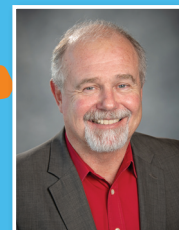
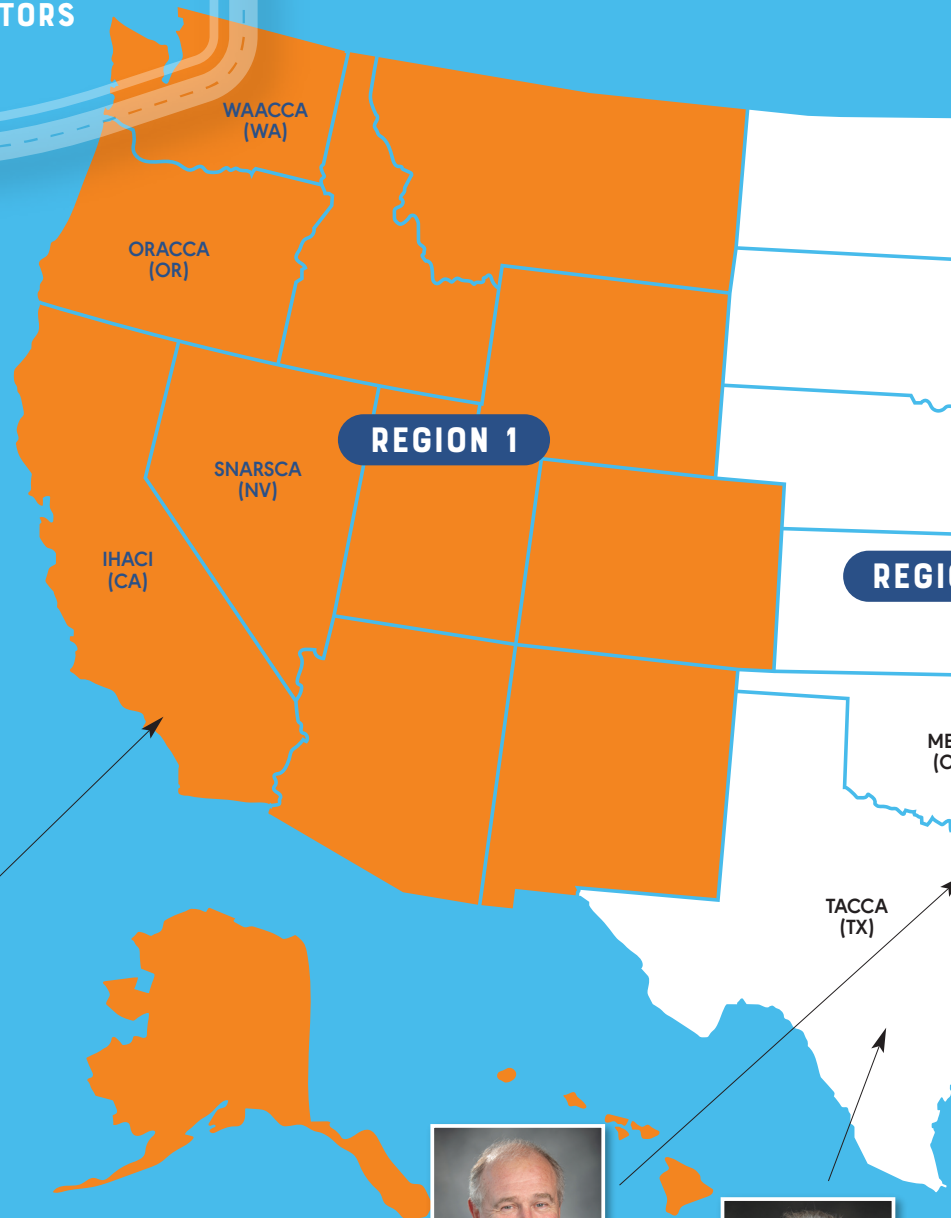
DID YOU KNOW?

Four ACCA contractors are serving in public office!

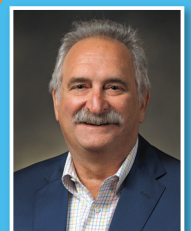
- ✓ Governor Bill Lee of Tennessee
Lee Company
Nashville, TN
- ✓ Congressman Markwayne Mullin
Mullin, Inc.
Broken Arrow, OK
- ✓ Congressman Daniel Webster
Webster Air Conditioning & Heating, Inc.
Winter Garden, FL
- ✓ Congressman Randy Weber
formerly of Weber's Air & Heat
Alvin, TX



CODY NOVINI
SoCal Airflow Pros
Rancho Santa Margarita, CA



**SENIOR VICE CHAIR
STEPHEN PAPE**
Pape Service Co.
Desoto, TX &
Dallas College
Dallas, TX



VINCE GILLETTE
Gillette Air Conditioning
Company, Inc.
San Antonio, TX



MATT MARSIGLIO
Flame Furnace
Warren, MI



IMMEDIATE PAST CHAIR
BRIAN STACK
Stack Heating
& Cooling
Avon, OH



VICE CHAIR
EDDIE MCFARLANE
HomeX
Lancaster, PA



KURT HUDSON
LC Anderson, LLC
Boston, MA



JENNIFER PIERCE
Clay's Climate
Control
Linwood, NJ



CRAIG ELLIOT
Nice Home Services
Springfield, VA



VICE CHAIR
TIM CROPP
CroppMetcalfe
Services
Fairfax, VA



DIRECTOR
RYAN KLETZ
Classic Air's One Hour
Heating & Air Conditioning
Virginia Beach, VA



BOARD CHAIR
KEITH PATON
Ivey Mechanical, LLC
Kosciusko, MS



SECRETARY/TREASURER
MARTIN HOOVER
Empire Heating and
Air Conditioning, Inc.
Decatur, GA

Creating and Maintaining Standards That Address Issues in the HVACR Industry

Manual S® Residential Equipment Selection: Anthony Maynor, RightTek HVAC Training, LLC, chaired the Manual S Working Group to address key issues surrounding variable capacity equipment, dehumidification sizing, and improving the mandatory language. The proposed draft has been reviewed and commented on by the Review Committee and will next proceed to the Standards Task Team before it is submitted for ANSI public review.



Promoting Quality Contractors

ACCA rolled out new tools, partnerships, and advice to help Quality Assured (QA) accredited contractors effectively market their investment in quality installation. ACCA's approximately 800 QA accredited contractors installed about 90% of the HVAC systems in homes that qualified for EPA's Energy Star Certified Homes (ESCH) program!

Improving Our MOST Popular Content:

- **Entry Level Technicians Qtech®:** This on-demand boot camp introduces the basics to new hires.
- **Design Essentials:** This live virtual training is an introduction to ACCA's code-required cornerstone standards: Manuals J/S/D. They also provide overviews of humidity, heating, and cooling basics.
- **Residential HVAC System Design Course:** In-person, solid introduction to the process of load calculations, equipment selection, duct design, and air terminal selection.

New Courses:

- **1-Day Design Courses:** Ed Janowiak created one day courses on ACCA's standards J, D, & S.
- **Airflow!:** Learn how to determine the correct airflow and then how to measure.
- **Practical HVAC: Breaking Bad Habits:** This course will teach teams techniques to reduce callbacks and to become problem-solvers that deliver on promises.
- **Technician and Client Communication Training (TACCT):** This course teaches techs to drop the jargon and clearly convey the solutions your company offers.



Technical Advisory Groups

Ed Janowiak: Department of Energy (DOE) Residential HVAC Smart Diagnostic Tools Campaign to increase quality installations of residential HVAC systems by working with industry partners to promote the use of smart diagnostic tools as one component of the quality installation process.

Matt Akins: Canada's Heating Refrigeration and Air Conditioning Institute (HRAI) revision of the residential design guide.

Wes Davis: DOE's Fault Prevalence Project seeks to test heat pump operation in the lab to quantify the energy impact of faults. It will also survey homes to determine the amount of faults and project the energy impact.

ACCA Goes Virtual!

Due to COVID-19, ACCA only had a few in-person trainings. Instead, ACCA used a live virtual format with many courses, including the Residential Design for Quality Installation Course, HVAC for Office & Sales Staff, Zoning & Airflow, and Rise to the Top series. ACCA also launched a new member benefit titled Tech Rehab that will continue into 2022. Tech Rehab is free to ACCA members and breaks down topics such as using an ACCA Duct Wheel, System Performance, IAQ Benefits, and more!



Re-Introducing ComfortU®!

ACCA introduced the 24/7 ComfortU, where members and non-members can purchase and access on-demand trainings. Qtech is now only a click away through this new system, making it easier than ever to stay up-to-date with training. Individuals can visit www.pathlms.com/acca and login with the same credentials as their ACCA account to access their purchased online trainings.



Social Media Grows!

2021 had great growth in our social media outlets. ACCA focused on our social media content, ensuring quality information. A few new post topics that were created included *Manual Mondays*, *Legal Tools*, and *Friday Funnies*. *Manual Mondays* quizzes followers on their knowledge of ACCA manuals. Through these posts ACCA is able to help individuals pinpoint training needs and direct them to appropriate classes. *Friday Funnies* were created to help busy techs unwind at the end of the week. *Legal Tools* highlights questions submitted by our members and legal advice on how to address the issue in their business.

Government Relations 2021

COVID-19

In 2020, ACCA made sure HVACR professionals were designated as essential workers, which means ACCA members have been working non-stop throughout the pandemic. ACCA also ensured our members are aware of the latest regulations and policies related to COVID-19, like the Paycheck Protection Program (PPP) applications/forgiveness, OSHA workplace standards, vaccine access and vaccine mandates.

Promoting the HVACR Workforce and Career and Technical Education

Workforce is the number one issue affecting ACCA members, so ACCA made it a point to support policies, funding, and programs that promote the HVACR workforce and career and technical education (CTE). ACCA successfully pushed for an increase in federal funding for Perkins CTE Grants, which marks the 5th straight year of funding increases. ACCA also supported the introduction of the JOBS Act, which is bipartisan legislation that would extend Pell Grants to students in CTE programs. The bill has 48 co-sponsors in the Senate and 34 in the House.

Opposing Tax Hikes and Regulations

ACCA was successful in warding off tax hikes on small businesses in 2021. ACCA also opposed the PRO Act: a bill that would radically overhaul our nation's labor laws in favor of unions and to the disadvantage of employers and small businesses. The PRO Act was not signed into law. Finally, ACCA fought intrusive IRS reporting and surveillance requirements that were proposed on accounts with greater than \$600 inflows or outflows and were blocked due to negative feedback from ACCA and other organizations.

Energy Efficiency and Quality Installation

ACCA supported the introduction of several bills that would expand energy efficiency incentives and help drive business. ACCA worked with Senators Collins and King of Maine on the introduction of the Air Source Heat Pump Act of 2021, which offers tax credits for heat pumps that are installed according to ACCA QI standards. ACCA also helped reintroduce HOPE4HOMES, which allocates \$6 billion in rebates for homeowners for energy efficiency improvements, as well as \$500 million in grants for online contractor training. This year, ACCA worked with Congressman Roger Williams to make permanent the 25C residential credit with the introduction of the Incentivize Residential Energy Efficiency Act. While these bills have not yet been signed into law, there is hope that the 117th Congress pass them, because energy efficiency is a bipartisan issue.

AIM Act, Ban on Disposable Cylinders

When the EPA issued its rule on the AIM Act banning use of HFCs in disposable cylinders, ACCA and our members took action to oppose it. ACCA petitioned the EPA to let them know why this policy would hurt contractors and the HVACR industry, and why it would not achieve its intended goal. Based on ACCA feedback, the ban was pushed back by two years. Since then, ACCA has partnered with fellow HVACR associations, HARDI and PHCC, to oppose the regulation in court. The case will progress throughout 2022 and we will keep members up-to-date on developments.

Engaging with Members of Congress

Roger Williams (TX-25)

ACCA worked closely with Congressman Roger Williams and his staff in 2021, and are extremely grateful for his support of the HVACR industry. In May, Williams joined ACCA members for a webinar on career and technical education, which was followed by a workforce town hall meeting at ACCA member school Hill College in Cleburne, TX. ACCA President and CEO Barton James also paid Congressman Williams a visit in his Washington, D.C. office to thank him for his work to support the HVACR industry.



Greg Pence (IN-6)

ACCA met with Congressman Greg Pence and his staff on Capitol Hill to discuss the issues affecting contractors, including the AIM Act, A2L refrigerants, and EPA's proposed ban on refillable cylinders. Congressman Pence serves on the House Energy and Commerce Committee, which has oversight of EPA and the AIM Act. Representative Pence is the brother of former Vice President Mike Pence, who ACCA joined in 2019 to make the Pledge to America's Workers.



Mike Carey (OH-15)

ACCA met with Congressman Carey as well as his staff in his Washington, D.C. office to discuss our legislative priorities. At the time, Congressman Carey was the newest member of the House of Representatives, having won a special election to fill the seat of Congressman Steve Stivers.



An Expanding Network of Allied Contracting Organizations

ACCA continued building its network of Allied Contracting Organizations (ACOs) in 2021 with the addition of the Metropolitan Air Conditioning Contractors of New York (MACC) and the Minnesota Heating and Cooling Association (MHCA). ACCA is now working with all 18 ACOs to explore renewed cooperation around advocacy, online training, content, events, membership, and more. Several more state contracting organizations have expressed interest in affiliation. If you're involved with a state association interested in partnering with ACCA in ways big or small, we're eager to hear from you.

ACCA Membership Can Pay For Itself Through Savings4Members

SAVINGS4MEMBERS

An exclusive program only available in our industry to ACCA members, contractors can save money on everything from uniforms and credit card process to fuel and financing programs. Learn more about how you can save money through Savings4Members (S4M) at <https://acca.savings4members.com/programs/views/green/super.html>

New Advertising Program for Associate Members



THE ASSOCIATION PARTNER
Propelling Associations Upward. Onward. Forward.

This year, ACCA partnered with the Association Partner to offer a new advertising option through website retargeting. This new program allows ACCA associate members to better engage with their customers, ACCA's contractor members, by increasing awareness of their company and brands. Companies who have participated in this new program have gained over \$4 million impressions for their brands.

STRONGER TOGETHER

ACCA is committed to growing its network of Allied Contracting Organizations (ACOs) supporting contractors at the state and local level. With the addition of MACC, MHCA and Indiana this year, we now have ACOs serving 21 states!



AIR CONDITIONING CONTRACTORS OF AMERICA ASSOCIATION, INC.

The top 3 programs that ACCA Members are participating in with Savings4Members are:



ACCA members saved over \$307,000 by participating in at least one S4M program. On average, each participating member saved \$3,000, which pays for ACCA membership 4 times!

New Newsletter Highlighting ACCA & Industry News

In fall 2021, ACCA and Multiview expanded their relationship by introducing a bi-weekly eNewsletter: *Technical, Codes, Advocacy*. This email focuses on blogs and news from *The ACCA HVAC Blog* and industry publications that share valuable information for contractors that keep them up-to-date on what's happening in the industry and in the local, state, and

federal governments that affects how they do business daily. ACCA's key goal is to arm contractors with knowledge that keeps them ahead of the competition and this new newsletter is the newest service to do just that.



Website Updates 2021

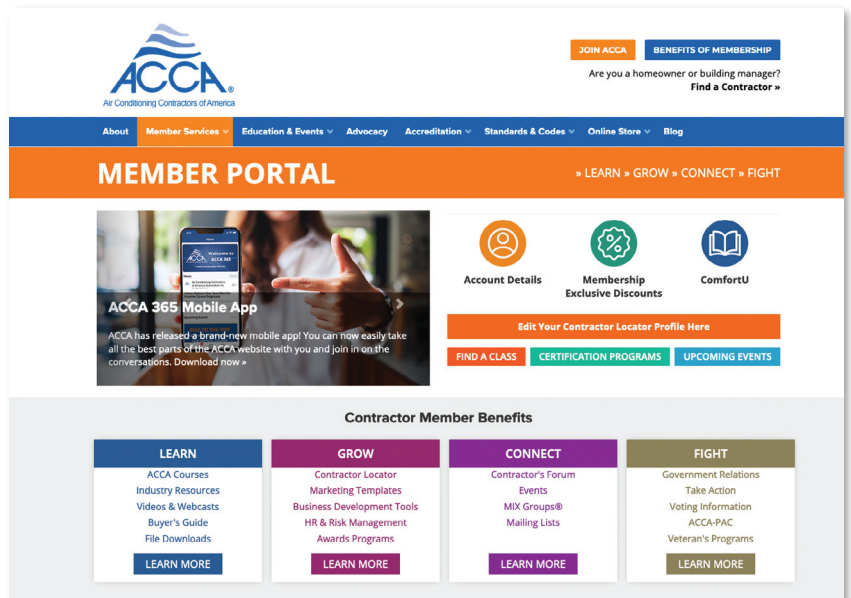
During 2021, ACCA rolled out various updates to the acca.org website. ACCA heard members when they asked for a more user-friendly site that helped them access our premiere materials with ease.

Member Portal

ACCA's new and improved Member Portal streamlines the process for members to access their profile information and member benefits through our website. The Member Portal not only provides a place for members to update and change their information, but also breaks down ACCA's highly sought-after resources into four easy categories:

- **LEARN** – Access ACCA courses, industry resources, videos and webcasts, file downloads, and more.
- **GROW** – Engage through the ACCA Contractor Locator, marketing templates, workforce resources, HR tools, Awards, and more to grow a more perfect HVAC business.
- **CONNECT** – Work alongside the best in the industry by interacting through the Contractor Forum, ACCA Events, MIX Groups®, and more.
- **FIGHT** – Take action and defend your business and the industry on Capitol Hill through our grassroots advocacy program.

Breaking our resources down into these four categories helps ACCA members find the materials they need, when they need them. The Member Portal also highlights the Contractor Forum, Member Exclusive Blogs, and provides direct access to our all new ComfortU, an on-demand training platform dedicated to contractor education.



Upcoming Events

ACCA's Upcoming Events page is the easiest place to quickly view all of the new and exciting things happening at ACCA. Here, we list:

- All of our upcoming events, such as Conference and Fall meetings.
- Virtual education opportunities, typically live instructor-taught classes
- In-person education, which provides opportunities to meet hands-on in the classroom
- Webinars, which feature content for all members of the industry

Check the page frequently to see what's happening this week at ACCA! (<https://www.acca.org/education/events>)

ACCA 365 – New Mobile App

ACCA members are always on the go, moving from job to job and staying busy. ACCA has made member resources just as flexible by putting them in the palm of your hand. With the ACCA 365 app, you can enjoy all the benefits of being an ACCA member from the comfort and convenience of your mobile device. This means technicians can have all of their ACCA resources at their fingertips. You can also access the latest industry news or ACCA member handouts and information while on the go. Download the app today!



Fight for HVACR Professionals in the Codes Arena:

International Energy Conservation Code

ACCA's Codes Subcommittee developed several proposals to save energy and create opportunities for contractors.



- One such proposal is an exception to leak testing ducts located inside conditioned space if a duct airflow balancing procedure is conducted as outlined in ACCA 5 QI.
- **Representing You:** In 2021, the IECC code change process was switched to an ANSI-accredited standards committee structure, which will have representation from a broad range of interests, including HVAC. ACCA will continue fighting for consensus-based energy codes in 2022.

International Residential Code (IRC) - Mechanical

ACCA's Codes Subcommittee developed several proposals and fought against some bad ones this year.



- **ACCA Proposal to Add Permanent Attic Stairs for HVAC:** At the request of the Conditioned Air Association of Georgia (CAAG), the Codes Subcommittee developed a proposal to require pull-down stairs to access HVAC equipment located in attics for new construction. This was based on a GA building code amendment. Push-back from NAHB was immediate due to cost, and ACCA attempted to modify the proposal but in the end the proposal failed to get enough code official support at last September's hearing.
- **Return Ducts in Bathrooms Defeated:** ACCA opposed a proposal to require return ducts in bathrooms as an option, arguing that bathroom air should be exhausted and not returned.

- **Mandate MERV 13 Filters Defeated:** ACCA opposed another proposal to add mandatory requirements to accommodate the installation of MERV 13 filters. In the end, the requirement was relocated as a non-mandatory appendix for guidance only.

Fighting Bad Codes

The Codes Subcommittee also fought for HVAC professionals on many crucial fronts:

- **NEC GFCI Requirement and Nuisance Trips**
- **Elimination of Press-Connect Fittings in IAPMO UMC**

Codes & Coffee

David Bixby, ACCA's Manager of Codes & Standards, hosts the free-to-members webinar every

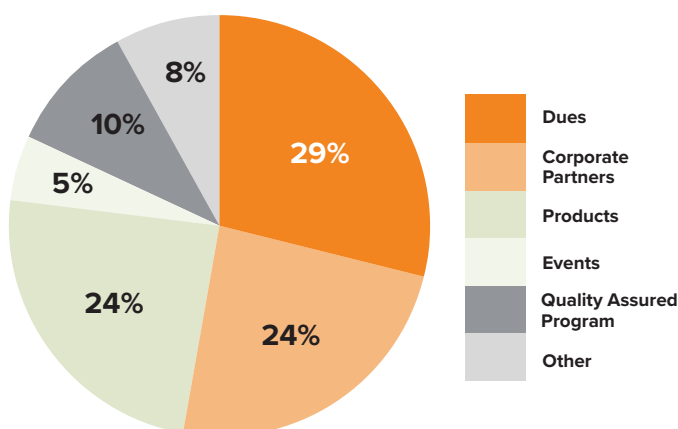


month that brings members up-to-date on what's hot in code development and how it relates to contractors in the field. The monthly program has addressed: MERV 13 filters; the new refrigerant cylinder color scheme, the GFCI requirement, and the press-connect fitting vs brazing code battle, to name a few. Grab a cup of coffee, tune in, and learn something new!

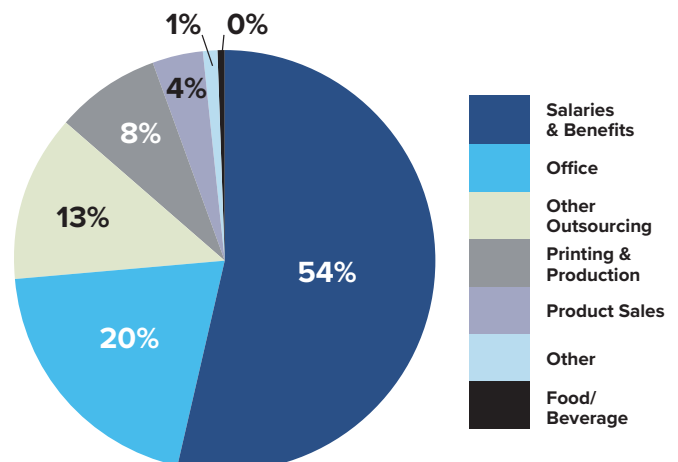
A Financially Strong Year

ACCA ended 2021 financially strong, despite still dealing with the effect of the COVID-19 pandemic. The biggest factor to ACCA's continued financial strength is an 11 percent increase in membership revenues. The ACCA team has also managed expenses and reduced spending. By moving its headquarters in late 2020, ACCA reduced its office expenses by 18 percent. And by adding new team members, ACCA reduced outsourcing costs by 7.5 percent.

2021 Revenues



2021 Expenses



ACCA 2021 Fall Meetings



ACCA held back-to-back fall meetings, the Office & Operations Managers Forum, November 1-2, and the Service Managers Forum, November 2-3, in New Orleans, LA. These hugely successful events brought together contracting professionals for industry-led educational programs and networking for the first time since 2019.

"ACCA's 2021 Fall Meetings was a great way to invest in ourselves and our team," said Renee Lucas, LCS Heating and Cooling, LLC owner and event attendee. Both events featured Jacob Schick, One Tribe Foundation CEO, as the keynote speaker. Schick, a USMC Veteran, shared valuable insight on maximizing the potential in people from all backgrounds, and his experience dealing with a traumatic brain injury (TBI) and post-traumatic stress disorder (PTSD).

"It was truly my honor to speak at ACCA's Fall Meetings this year," said Schick. "I look forward to supporting this amazing group of Patriots and the essential work they do in the future."

Additional sessions included:

- **Shining a Positive Light on HVAC as a Career** with Shelly Matter of HB McClure
- **Workforce Development: From Homelessness to Hope** with Ishan Heru of Community Connections
- **Renee's Top 10 for Building Strong Teams Through Communication** with Renee Lucas of LCS Heating and Cooling, LLC
- **Trust Sucks** with Nick Espinosa of Security Fanatics & BSSI2 LLC

ACCA Committees – Opportunities to Serve

ACCA committees are a major part of the association, as the members work together with the staff to build resources, programs, events, partnerships, and more. ACCA consists of five committees overseeing all ACCA's

work. These committees are Events, Membership, Member Services, Partners, and Products. In 2021, ACCA worked to strengthen the committees by adding co-chairs. ACCA is also undertaking a large committee recruitment program as there are many opportunities to join and to make a difference. Committees are a great way for members to be a part of making their association and the industry stronger and more professional. The work that committees do is for the good of the entire industry and is done regardless of who they benefit. Therefore, ACCA not only allows contractor members to serve on committees, but also associate members and non-member industry professionals. ACCA believes when we all come together, we can have a louder voice and have a bigger impact on issues that affect our industry.

Here are a few things to know if you are interested in serving on an ACCA committee:

- You must fill out the application form available here: www.acca.org/members/acca-committee-application
- If accepted to serve on a committee, you will serve for one year.
- You will need to attend monthly virtual meetings.
- You will need to attend an in-person meeting at ACCA's annual conference.

ACCA Fall Meetings 2022

Baltimore, MD
September 12-15, 2022



Solar Forum 2022

Presented by Pearl Certification and ACCA
Phoenix, AZ
November 14-15, 2022



ACCA 2023

New Orleans, LA
April 2-5, 2023



www.accaconference.com

ACCA Interns

For more information about the ACCA Internship Program visit: www.acca.org/about-acca/opportunities

Marketing & Communications:



Caillynn Adelman
(American University)



Maddie Beckley
(American University)



Wingel Caburian
(George Mason University)



Ann Ibraz
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Sivan Menache
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Colin Hogan
(American University)

Government Relations:

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TECHNOLOGY

GOVERNMENT

COMMUNICATIONS



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& Committee Liaison
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ACCA Corporate Sponsors – Official Partners in Contractor Excellence

ACCA's Corporate Partners play a critical role in keeping dues low. Please thank these partners for making an investment in ACCA members and check out their offerings. If you don't see a company that you do business with, encourage them to support you through ACCA.

PLATINUM



PREMIUM



STANDARD



ACCA expanded its staff in 2021, creating three new positions: Manager of HVAC Design Education (Ed Janowiak); QA Program Oversight Manager (Ron Bladen); and Communications Coordinator (Natalie D'Apolito); and ACCA Support Specialist (Heather Donaldson). By adding these positions, ACCA is able to better meet members needs and increased ACCA's ability to create new products, trainings, and services.